

Crowdsourced Data Management: Industry and Academic Perspectives

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Abstract

Crowdsourcing and human computation enable organizations to accomplish tasks that are currently not possible for fully automated techniques to complete, or require more flexibility and scalability than traditional employment relationships can facilitate. In the area of data processing, companies have benefited from crowd workers on platforms such as Amazon's Mechanical Turk or Upwork to complete tasks as varied as content moderation, web content extraction, entity resolution, and video/audio/image processing. Several academic researchers from diverse areas ranging from the social sciences to computer science have embraced crowdsourcing as a research area, resulting in algorithms and systems that improve crowd work quality, latency, or cost. Given the relative nascence of the field, the academic and the practitioner communities have largely operated independently of each other for the past decade, rarely exchanging techniques and experiences. In this book, we aim to narrow the gap between academics and practitioners. On the academic side, we summarize the state of the art in crowd-powered algorithms and system design tailored to large-scale data processing. On the industry side, we survey 13 industry users (e.g., Google, Facebook, Microsoft) and 4 marketplace providers of crowd work (e.g., CrowdFlower, Upwork) to identify how hundreds of engineers and tens of million dollars are invested in various crowdsourcing solutions. Through the book, we hope to simultaneously introduce academics to real problems that practitioners encounter every day, and provide a survey of the state of the art for practitioners to incorporate into their designs. Through our surveys, we also highlight the fact that crowd-powered data processing is a large and growing field. Over the next decade, we believe that most technical organizations will in some way benefit from crowd work, and hope that this book can help guide the effective adoption of crowdsourcing across these organizations.

1

Introduction

We are drowning in information, while starving for wisdom.

— E. O. Wilson

With the advent of the “data deluge” [176], organizations world-wide have been struggling with designing algorithms and systems to better process and analyze the massive quantities of data collected every day. It is estimated that 80% of this data is unstructured [205, 196], consisting largely of images, videos, and raw text. While there have been significant advances in automated mechanisms for interpreting and extracting information from unstructured data, algorithms to fully comprehend unstructured data have not been developed yet. It is widely acknowledged that we are at least several decades away from this goal [162, 120].

Humans, on the other hand, are able to analyze certain aspects of unstructured data with relative ease. Humans have an innate understanding of language, speech, and images; they are able to process, reason about, and provide solutions to problems faced often in managing and processing unstructured data. Moreover, the abundance of cheap and reliable internet connectivity throughout the world has given rise to *crowdsourcing* or *crowd work* marketplaces, such as Mechanical Turk [10] and Upwork [17], enabling the inclusion of human crowd workers in on-demand data processing tasks.

In particular, crowdsourcing has been applied in the following large-scale unstructured data processing applications (among others):

- **Content Moderation.** Workers in crowdsourcing marketplaces are often consulted for content moderation of images uploaded on web sites [5]. That is, humans are asked to determine whether user-uploaded images are appropriate for viewing by a general audience.
- **Web Extraction.** Crowd workers also contribute to tasks like information extraction from web sites. That is, workers are asked to provide specific information by looking up web sites and finding, say, phone numbers or prices at restaurants [91]. Workers can aid machines in semi-automatic information extraction systems—for instance, companies like Yahoo! [18] use crowdsourcing to build web extraction wrappers, and to verify extracted information [40, 87, 88, 142, 60].
- **Search Relevance.** Most companies with a search engine, e.g., Bing [11], Google [9], and Yahoo!, include crowd workers in evaluating the performance of their search algorithms [26].
- **Entity Resolution.** Entity Resolution, or deduplication [78] refers to the problem of identifying if two textual records refer to the same entity. Groupon and Yahoo! both use crowdsourcing for entity resolution [105, 104, 34].
- **Text Processing.** Crowdsourcing is used in spam identification [137], text classification [30, 172], translation [199], and text editing [36]. Crowdsourcing is also being used commercially for transliteration of documents [20].
- **Video and Image Processing.** Crowdsourcing is used in video analysis [53], for image labeling [160, 185], and as a visual aid [39].

Unfortunately, in all of these applications, and overall, crowdsourcing can be subjective or error-prone; it can be time-consuming (crowd workers take longer than computers); and it can be relatively costly (human workers need to be paid). Moreover, these three aspects—accuracy, latency, and cost—are

correlated in complex ways, making it difficult to optimize the trade-offs among them while designing data processing algorithms and systems.

As an example of these tradeoffs, consider content moderation of images. We can ask one human worker to verify if each image is appropriate, but they may make mistakes. As a result, we may need to ask multiple humans to verify each image. However, asking multiple human workers has higher monetary cost, and might incur higher latency. Furthermore, we can ask multiple human workers to verify each image in parallel, or ask humans in sequence. The former option can incur lower latency, while the latter might have lower monetary cost since we can choose to not ask subsequent questions based on worker agreement on answers to previous ones.

With nearly a decade passing since crowdsourcing marketplaces have become commonplace, academic researchers and industry users alike have explored various mechanisms for orchestrating large scale data processing work by assembling human workers in workflows that attempt to optimize the three aspects described above (accuracy, latency, and cost), while also expanding our understanding of what is actually feasible using human workers. On the one hand, academic researchers have proposed programming languages, frameworks, systems, and algorithms, and have prototyped creative solutions to problems that are just now feasible to solve with the advent of crowdsourcing. On the other hand, several companies have been founded whose core business is to explore the use of crowd work for various “unsolvable” tasks, and many companies have embraced crowd work as a mechanism for accomplishing what was previously infeasible or inefficient.

However, *progress in academia and industry on how to best leverage crowd work for large scale data processing has largely proceeded independently*. It is essential that these two communities work in concert with one another. Industrial users and marketplace providers have a lot of wisdom to share about the problems that are the most crucial to solve, which techniques work well in practice and which don't, as well as “best-practice” implementations of workflows involving crowds. Academia has much to say about how to leverage large scale data processing in an optimized fashion in many settings.

The primary goal of our book is to bridge the gap between crowdsourcing practitioners and academic crowdsourcing researchers. With this goal in mind, we will:

- summarize the state of the art in research on crowd-powered algorithms and systems for data processing, and
- survey industry users and marketplace providers of crowd work to identify their accomplishments and highlight the unsolved problems they struggle with.

By describing the state-of-the-art in crowd-powered data processing from academia, we hope to provide a reference for industry participants to see if academia have solved their problems, and to articulate the areas that have the most potential for future research. By engaging industry users and marketplace vendors, we hope to highlight their chief pain-points and concerns, identify the status quo, and articulate which areas of future research have the most potential for impact. Identifying the “tried-and-true” methods that work well in industry settings that are yet to be formally analyzed in academia would also be valuable for academics. Furthermore, industry and marketplace vendors can see if they all face the same challenges, or if other industry or marketplace participants have solved the problems that they face.

Overall, by connecting the marketplace providers, industry users, and academia, we hope that these groups are educated about the problems and solutions that each of them has been working on, in order to facilitate more transparency, more openness, and also the ability to begin a frank dialog about the problems and the future of crowdsourcing.

A secondary goal of this book is to argue that *crowdsourcing is here to stay*. A common criticism in academia is that crowdsourcing is a fad; that not too many industry users care about crowdsourcing; and that the recent interest in crowdsourcing is going to disappear in a few years. Our thesis is that this is simply not the case. As we will find out in the industry portions of this book, crowdsourcing is *an essential ingredient for any company working with large datasets*. Companies are sometimes not willing to talk about how much they use crowdsourcing because they are either ashamed about admitting that they rely on crowds instead of sophisticated software or hardware, or paradoxically because they consider it to be their “secret sauce.” Through our conversations with industry users, we will highlight the hundreds of employees and tens of millions of dollars that companies invest into crowd work.

A reader might note that in our coverage of industry users and marketplace providers of crowdsourcing, we do not dedicate attention to an impor-

tant third group in crowd work: the crowd workers themselves. We first note that the study of crowd workers is relatively well-explored, with several seminal and ongoing surveys of different crowds over time [161, 99, 177, 165]. Second, our focus in this study is on the gap between industry and academia, especially as it relates to large-scale data processing, and we did not view workers as having a large influence on this gap. Understanding and designing for crowd workers is of utmost importance for the health and future of crowd work, but given the existing studies of the crowd and our specific research aims, it will not be the focus of our attention.

1.1 Chapter Summaries

We have structured the book into the following chapters¹:

- **Background (Remainder of this chapter).** To establish fluency in crowdsourcing or crowd work, we present the lifecycle of an example task, touching on terminology we will use throughout the book.
- **Related work (Chapter 2).** The research literature has over half a decade of contributions on various aspects of of crowdsourcing, and we summarize many of the fields and papers that have influenced crowd-powered data processing.
- **Crowd-powered algorithms (Chapter 3).** At its core, data processing relies on a set of algorithms to filter, sort, summarize, categorize, enumerate, and join datasets. In this chapter, we summarize the state of the art of making these algorithms crowd-powered, and highlight some core models and considerations for crowd-powered algorithm design.
- **Crowd-powered systems (Chapter 4).** Some of the earliest contributions to crowd-powered data processing research were database systems that integrated the concept of humans to optimize and perform

¹As you explore the chapters, keep in mind that crowd-powered data processing is an active and fast-moving field. As new developments arise, we hope to make updates. If you disagree with anything in the book, or if you as an industry user or marketplace provider wish to tell us about how this book compares or contrasts with your experiences with crowd work, please reach out to us at marcua@marcua.net and adityagp@illinois.edu.

data processing. We summarize these key systems (CrowdDB, Deco, and Qurk), and identify their approaches to facilitating declarative data processing.

- **Industry user survey: summary (Chapter 5).** To get an industry perspective, we survey 13 industry users of crowd work ranging from large Fortune 500 companies to small single-purpose startups. While we find both creative and common uses, and best-practices around crowd work, we also identify several areas for future research and development. In this chapter, we describe our methodology and participants, and summarize our key findings.
- **Survey of industry users: crowd statistics and management (Chapter 6).** Some of our participants have invested tens of millions of dollars into thousands of crowd workers and dozens of full-time employees to refine their crowd-powered data processing workflows. In this chapter, we provide summary statistics describing the scope of these operations and their management.
- **Survey of industry users: use cases and prior approaches (Chapter 7).** To better understand the benefit of crowd work, we ask participants what their crowd-powered data processing use cases are. We also ask them to describe prior approaches, if they existed, to solving these problems.
- **Survey of industry users: task quality, worker incentives, and workflow decomposition (Chapter 8).** We conclude our industry survey by summarizing various design and implementation decisions that participants told us about. Specifically, we summarize participants' approaches to managing quality, worker incentives, and task decomposition. One key learning was that the most advanced approaches coming out of academia do not appear to be making their way into industry.
- **Marketplace provider survey (Chapter 9).** We survey four of the largest marketplaces that connect crowd workers and industry users to understand their view of the market. The four providers differ significantly in their methods, scope, and scale, resulting in very different use

cases, approaches, and problems. We shed light on the problems facing marketplace providers, which are not always the same as those facing industry users.

1.2 Crowdsourcing Background

In this section, we describe the basic concepts underlying crowd work, and define some common terms we will use throughout the book. We follow this with a short introduction to crowdsourcing and crowdsourcing marketplaces using an example task.

1.2.1 Fundamental Concepts

There are many conflicting opinions [153] on how to define crowdsourcing, and whether crowdsourcing is indeed the same concept as *human computation*. We avoid this debate by relying on a paired definition of crowdsourcing and human computation:

From Luis Von Ahn's Ph.D. Thesis [182]: "*Crowdsourcing (or Human Computation) is a paradigm that utilizes human processing power to solve problems that computers cannot yet solve.*"

We often use crowd work instead of crowdsourcing or human computation, which also refers to the same concept: using human input to solve problems.

We now describe how we can leverage crowd work. Crowd work typically operates via *crowdsourcing marketplaces*, a market-based approach in which requesters monetarily compensate contributors (or crowds). Alternatively, *voluntary or game-based mechanisms* provide other motivating factors that incentivize human input. In this book, we focus primarily on paid market-based approaches to crowd work.

Crowdsourcing Marketplaces. There are a number of online crowdsourcing marketplaces. The canonical example of a crowdsourcing marketplace is Amazon's Mechanical Turk [10] (also referred to as MTurk for short); other examples include Samasource [14], Upwork [17], Clickworker [2], and Crowdfunder [6]. There are estimated to be over 30 crowdsourcing marketplaces, and these marketplaces are growing rapidly. In addition, as we will see

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in subsequent sections, many large companies leverage crowdsourcing via internal crowdsourcing marketplaces, where the scenario is similar, i.e., workers get monetarily compensated for their work, but the workers are employed in-house or through contractual relationships that companies and workers establish. Note that these are not strictly crowdsourcing marketplaces in the traditional sense since these workers have longer-term relationships with companies and are paid a 9–5 wage to work on tasks.

The structure of marketplaces vary, but below, we describe one representative design that is similar to the design adopted by MTurk. There are two interfaces for accessing a typical crowdsourcing marketplace. The first is seen by *task requesters*, the second is seen by *workers*.

- The first interface is the one used by the task requesters or *task designers*—these are the individuals or teams who have tasks for which they would like to leverage crowd work. Tasks are typically introduced with a task definition or description, and often provide a form consisting of text boxes, drop-down menus, or radio buttons to elicit meaningful information from workers. Task designers design suitable tasks, and they typically specify the monetary reward or compensation associated with these tasks to be paid upon completion. Optionally, they may specify: (a) the *assignment*, i.e., the number of identical copies of the same task to be attempted by different individuals independently, (b) the amount of time allocated for that task before the task “expires,” or (c) additional criteria (e.g., a spoken language) that individuals who want to work on these tasks must satisfy.
- The second interface is the one used by crowd workers, or simply workers, to access the entire set of tasks for which they are eligible, and to complete work on those tasks. Workers can browse the list of available tasks, pick up tasks that they wish to attempt, and work on them. In some cases, the matching or assignment to tasks is done automatically. The same task may be attempted by multiple crowd workers. If so, the workers work on tasks independently, and each one is compensated on completion of the task within the specified time limit.

Voluntary or Gaming-based Crowdsourcing. In addition to paid crowdsourcing marketplaces, there are other mechanisms by which humans are

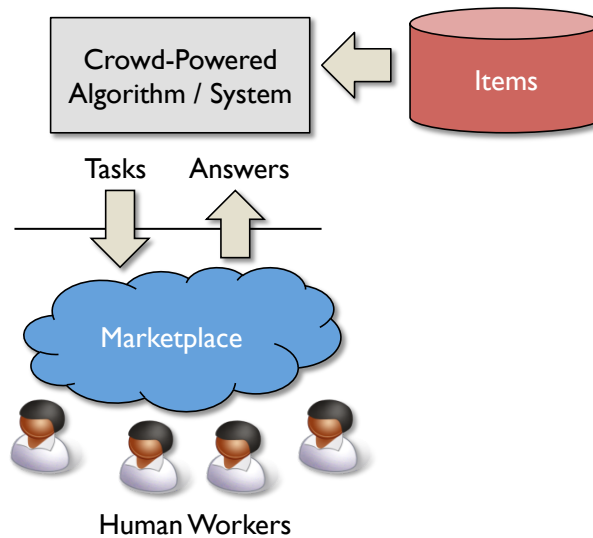


Figure 1.1: Interacting with a Marketplace

incentivized to work on tasks. One such mechanism is to solicit volunteers to work on tasks for a worthy cause. As an example, volunteers were asked to help translate tweets during the Haiti earthquake [206], or help identify galaxies in astronomical images [154, 195]. Yet another mechanism relies on games [185]. In this mechanism, people play games for fun, without realizing that the games are, in fact, tasks that need to be solved.

Even though our focus is on crowdsourcing marketplaces, the crowd-powered algorithms and systems that we talk about can also be used in conjunction with voluntary or gaming mechanisms, since there is still a limited budget of human attention that those mechanisms require that can be treated as analogous to monetary cost in crowdsourcing marketplaces.





1.2.2 Interacting with a Crowdsourcing Marketplace

We now describe how crowd-powered algorithms or systems interact with a marketplace to create tasks for crowd workers. An informal diagram of the interaction is shown in Figure 1.1. The algorithms and systems we describe operate on data items like images, videos, or text, and construct tasks to be asked to workers. These tasks are generally expressed using HTML markup

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Do the following images satisfy **no watermark (no text or logo on top of image)** ?

Thumbnail	Image Details	Rate
	Large Image: http://www.clipartpal.com/_thumbs/005... Context: http://www.clipartpal.com/clipart/sch...	<input type="button" value="Yes"/> <input type="button" value="No"/>
	Large Image: http://www.clipartpal.com/_thumbs/034... Context: http://www.clipartpal.com/clipart/sch...	<input type="button" value="Yes"/> <input type="button" value="No"/>
	Large Image: http://www.clipartpal.com/_thumbs/041... Context: http://www.clipartpal.com/clipart/sch...	<input type="button" value="Yes"/> <input type="button" value="No"/>
	Large Image: http://www.illustrationsof.com/royalt... Context: http://www.illustrationsof.com/95541-...	<input type="button" value="Yes"/> <input type="button" value="No"/>

(Click to get paid)

Figure 1.2: Filtering Task

for descriptions or examples, and HTML forms for input. Tasks are posted on the crowdsourcing marketplace using an API specific to the marketplace, along with worker requirements and payment policies. These tasks are answered by workers independently. Once answers to these tasks are provided back to the crowd-powered algorithm or system, the algorithm or system may choose to issue additional tasks once again, or may instead terminate.

Since workers may be concurrently working on different tasks, we can view the algorithm or system as having workers work on tasks in parallel, waiting for their responses, then having workers work on additional tasks in parallel, and so on. However, note that the system can in fact issue new tasks to the crowdsourcing marketplace before the outstanding ones are complete.

Example Tasks

We show two example tasks, as seen by workers, in Figures 1.2, and 1.3. Once a crowd worker completes either of these tasks, the worker can submit their responses to receive compensation for their effort.

Rate each image on **how funny it is** :

Rate on a scale of 1 to 5, from not funny (1) to very funny (5).

Thumbnail	Image Details	Rate
	Large Image: http://i410.photobucket.com/albums/pp... Context: http://s410.photobucket.com/albums/pp...	1 2 3 4 5
	Large Image: http://icanhascheezburger.files.wordp... Context: http://eyeonlifemag.com/a-hat-for-all...	1 2 3 4 5
	Large Image: http://cdn.uproxx.com/wp-content/uplo... Context: http://www.uproxx.com/gammasquad/2012...	1 2 3 4 5

(Click to get paid)

Figure 1.3: Rating Task

The first task consists of a batch of four *filtering questions*. These questions check if specific items (in this case, images) satisfy a given filtering predicate (in this case, whether they do or do not have a watermark). In this task, notice that only the last image does not have a watermark; while it is easy to make out the watermark in the first and third images, the watermark in the second image is much harder to distinguish from the rest of the image, and crowd workers may be more likely to make a mistake on this image compared to the other images. Thus, ensuring that we get correct answers for filtering questions on some items may be more difficult than others.

The second task consists of a batch of four *rating questions*, or questions requesting ratings for specific items (once again, images) for the predicate *how funny it is*. In this task, since humor is subjective, different crowd workers may have different opinions on what constitutes a funny image. Furthermore, some workers may be much more generous than others in providing high ratings. Thus, given various worker answers, inferring the true rating for each image is not trivial.

1.2.3 Terminology

There are several terms we use throughout the book; we collect them here to serve as an easy reference:

- **Crowdsourcing/Human Computation/Crowd Work.** Leveraging human processing power to solve problems that computers cannot yet solve.
- **Marketplace/Platform.** The online forum where requesters can post tasks, and workers can pick up tasks and work on them. We will use both marketplace and platform to refer to both popular forums such as Mechanical Turk (see below) or CrowdFlower, as well as in-house operations where workers work on tasks from 9–5.
- **MTurk/Mechanical Turk.** One of the popular crowdsourcing marketplaces, often used by academics.
- **Marketplace Provider.** Companies like Mechanical Turk and CrowdFlower that provide a marketplace or platform for crowdsourcing.
- **Worker/Contributor/Crowd Worker/Human Worker/Contractor.** The human being completing the task at hand.
- **Requester/Designer/Developer.** The human being or team designing and developing the task for crowd workers to complete.
- **Task definition.** The high-level description and implementation of the task being completed (e.g., *Please identify the gender of the person in each of the following images*).
- **Task/Item/Unit/Question.** A unit of work that a crowd worker must complete (e.g., *Identify the gender of the person in the following image: (image 1)*).
- **Interface.** This is the view presented to the crowd worker when they choose to work on a task. This could involve textual descriptions, as well as forms.
- **Answer/Response.** The response given by a crowd worker for a task.

- **Assignment.** A matching of a worker to a task—this may be done automatically by the marketplace, or on-demand by the workers, or on-demand by the requester. Tasks are often assigned redundantly to multiple workers.
- **Microtask.** The most popular form of task in traditional crowd work environments, in which short, relatively precise and often limited responses are allowed (e.g., multiple choice questions, yes/no questions).
- **Macrotask.** A task that is higher-level and more freeform, and takes longer to elicit a response (e.g., *Research and write up three pages on the British banking system*).
- **Reward/Compensation.** The incentive provided to the workers upon completion of the task.
- **Crowd-Powered Algorithm.** An algorithm where the unit operations are performed by crowd workers as an integral component. For example, sorting images where crowd workers compare pairs of images.
- **Crowd-Powered System.** A system or framework that uses crowd work as an integral component.
- **Latency.** The time taken by a crowd-powered algorithm or system to complete.
- **Error Rate.** The rate at which workers end up answering tasks incorrectly. This is typically a number between 0 and 1.
- **Worker Quality/Worker Accuracy.** One minus the error rate of workers. This is how often workers end up answering tasks correctly.

1.3 Crowdsourcing Best Practices

In as much as there is deep science and research behind effective crowdsourced task design, there are also some practices to follow that should provide good results. Recent work has also cataloged similar best practices specifically for information retrieval tasks [24]. Here are a few practices to follow when designing tasks:

- **Decomposition.** Break larger tasks down into smaller ones. For example, say you wish to find images of cats in a large collection of animal photos. Avoid asking workers to spend an hour searching for an example image of a cat in a stream of photos. Instead, show workers one image at a time, and ask them whether the photo contains a cat.
- **Closed-Ended, Easy to Answer Responses.** Opt for well-defined, closed-ended responses where possible, and pick interactions that make it as hard to answer a question incorrectly as it is to answer correctly. Imagine that you wish to identify the key character in a paragraph excerpted from a book. If you ask workers to fill in the name of the character in a free response text field, it is easier to leave the field empty or with unhelpful text than it is to fill in the correct character. Further, in filling in the correct character, the workers may unwittingly end up making errors. If you instead create a multiple choice interface where the characters of the book are pre-populated, selecting the key character is as simple as providing an incorrect response.
- **Instructions and Examples.** Write detailed instructions, and provide several examples. Most workers appreciate thoughtful step-by-step instructions to complete tasks correctly, and find nuanced examples helpful so that they can acclimate themselves to how you would complete various tasks. Providing a list of “do’s” and “don’ts” is also helpful.
- **Debug.** After you have prototyped a task, have a colleague who is not familiar with your work complete the task. Watch them complete it and have them talk you through their understandings and actions to identify any places for improvement in your interfaces or terminology.
- **Pay Fair.** Fair pay is as critical in crowd work as it is in any other form of work. Once you have settled on a task design and implemented it, find a different colleague that has not seen the task before. Time their completion of several tasks, and from that, determine how many tasks per hour you can expect someone to complete. Keep in mind that your colleagues might have certain subject matter expertise that allow them to complete tasks faster, and be prepared to correct for poor estimates.

Based on the expected tasks completed per hour, price your tasks such that they result in a fair hourly rate. Rates differ by platform and task, but expect to pay a rate that is higher than the American minimum wage.

- **Respond to Feedback.** Either through the platform or through forums that workers use (e.g., TurkerNation [16]), seek out worker feedback and respond to it quickly. Expect to iterate on your task design and implementation as you learn from your collaboration with workers [25].
- **Manage Quality.** Because your instructions might be misleading, and because workers might make mistakes, you should expect multiple workers to answer each question/task. If the responses to the task you have created are closed-ended, send each task assignment to multiple workers and combine redundant responses. Combine their responses with simple techniques like majority voting, or more complex ones that we describe in Section 2.3.2. If instead your task is open-ended (like typing up free-response text), take multiple workers' responses and show them to a different set of workers that can identify the best responses [36]. Once you have determined which workers tend to effectively answer questions, provide them with bonuses for their good work, and offer them future work with you as a reward.

Note that much of this advice applies mostly to microtask-based work, and won't all be relevant as tasks become more complex. At a high level, iteratively testing your designs and establishing trusted relationships with crowd workers [165] will improve your experience and theirs, and this advice applies to any form of crowd work.

1.4 Assumptions in this Book

Crowdsourcing has come to encompass a large corpus of work distribution mechanisms. For the purposes of this book, we focus primarily on paid microtask-based crowd work. While our surveys and interviews touch on other areas of the design space, our primary areas of study for crowd-powered data processing systems assume small, well-defined tasks that many workers have access to on a paid basis through a marketplace provider of crowd work.

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